BCLC Alumni Highlight
Alexandra Stambouulis '22
Finance Major

Financial Representative,
Northwestern Mutual
What did this internship position entail and what was your role?

As a financial representative I would analyze potential clients' financial situations to help them reach financial security. Through building relationships, I was able to get to know clients and help them reach their personal financial goals. I focused on making recommendations to manage their risk while building wealth accumulation. From this internship I experienced entrepreneurship and was able to make comprehensive financial plans.
How has the BCLC helped you prepare for your internship?

The BCLC prepared me for this position through my first year experience class, specifically when learned about the importance of professional communication skills. This internship was extremely hands on considering I was doing the exact same thing as full-time financial advisors. Over the summer I learned so much about the business world and I have realized that I want to do something similar for my career.